Dear Friend Smith:

Since you are the "logical man" for Mr. Bates, I venture the guess that you have done as suggested in his letter and wired your willingness to engage for the season of 1921 and have also arranged in a satisfactory way about the fifteen hundred. Don't forget the poor embalmer. He'd like to get in on the long green. If it is anything like a good season there ought to be enough for all of us. I could be put off with a small share providing I don't have to join up.

But kidding aside, when you make your Southern trip, why don't you call on the old man and try to find out what the possibilities of the proposition are and if it listens good let us get together and develop it. The investment of fifteen hundred dollars might bring the millions you have been dreaming about.

Glad to get your letter and am returning herewith the enclosures as requested.

With best wishes and kindest regards, I am

Very truly yours

W B Penniman 421 Glen Echo Circle Columbus Ohio